



Building
solutions.

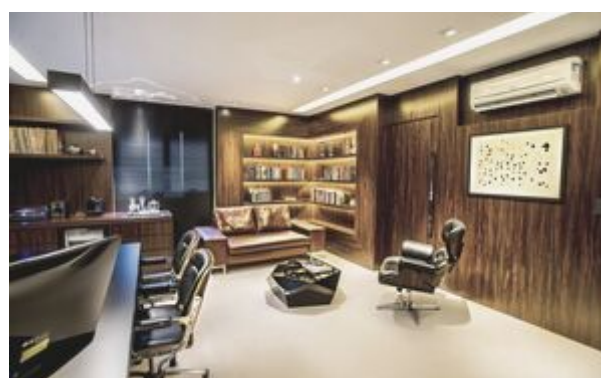
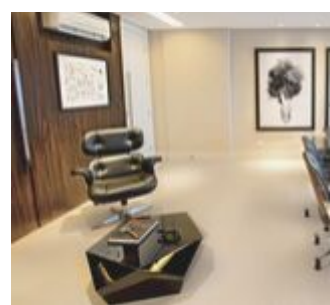
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BRAZ GAMA MONTEIRO

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ABOUT BGM



FIRM PROFILE

OVERVIEW

Braz Gama Monteiro is a law firm specialized in the areas of Infrastructure & Regulatory, Commercial Law and Arbitration. Being recognized for its performance in important causes, BGM stands out for the construction of relevant case law.

OFFICES

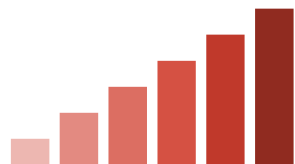


With a new headquarters opened in Curitiba (PR), BGM has a corporate floor of wide structure, as well as its branch in São Paulo (SP) on Paulista Avenue.

HISTORY

Beginning in 2013 as a boutique in the Infrastructure area, BGM was founded by lawyers who came from some of the leading law firms in the country.

DATA



The office is placed in two locations (Curitiba and São Paulo), has 12 attorneys, 20 employees, +200 corporate clients, +400 projects advised and +1000 arbitration proceedings and lawsuits.

GLOBAL REACH



With an exponential growth, BGM has advised some of the country's main infrastructure projects and also projects in the USA, China, Germany, France, UK, Israel, Benin, Colombia, Peru, Venezuela and Argentina.

SECTORS

The Infrastructure and Regulatory areas are BGM's core business. Our work is concentrated in the main regulated sectors, such as Oil & Gas, Energy, Mining, Ports, Airports, Aviation, Highways and Railways, Public Transport, Sanitation, Telecommunications, Heavy Construction and Consumption of Goods and Services.

PRACTICES



Within the Infrastructure sector, our work is divided into three practices: transactions, projects, and dispute resolution. Transactions and projects practices include legal advice at all stages of infrastructure project development and regulatory affairs (procurement, concessions, PPPs, PMIs, project financing, public procurement, EPCs, EPCM, turnkey, built to suit and consortia). The dispute resolution practice is responsible for representing clients in lawsuits and arbitration proceedings involving Infrastructure, Heavy Construction and Engineering.

OUR WORK AND OUR LOOK TO THE FUTURE

With the ambition and constant goal of leading among the elite of globally active law firms, BGM invests in a strategic perspective on the law. Intertwining the technique with the practical aspects, we seek to work alongside our clients, transforming the attorney service into added value for business activity, always in order to ensure a more competitive and successful insertion in the market.

Advising on identifying opportunities and mitigating economic, regulatory and legal risks, BGM constantly acts to ensure new avenues for advised companies.

In order to ensure this constancy of excellence, the firm has the habit and vision of always improving technically, as well as optimizing procedures and customer service, so as to ensure that BGM's activities are convergent with corporate interests.

We have a purpose that makes us different. From the conception of the relationship with the client, as during the execution of the work and its delivery. We focus beyond the legal aspect to really understand our client's business from a technical, commercial and operational point of view.

Achieving the best and fastest result is precisely due to our working methodology that approaches advocacy from a different perspective, broader and accompanied by other areas of knowledge.

BGM is an office driven by combativeness and excellence, committed to exceeding the expectations of its customers.

With the vision of being a world-class office, operating in the main worldwide operations, we have a team committed to its ideals, with high legal expertise and strategic skill, always valuing the pillars: efficiency, combativeness, proactivity, organization, quality, responsibility, ambition, team engagement, humanity and ethics.

**If we are not the largest yet,
we have an obligation to be
the best.**





ACKNOWLEDGEMENTS



In 2019, BGM was recognized by the British magazine *Who's Who Legal* as **one of Brazil's most admired Arbitration firms.**

The classification recognizes offices *"that stand out among the best of their generation for their exceptional work in complex international arbitration."*

Only two firms in Paraná were classified, being BGM one of them.

Who's Who Legal is one of the top international law firm ranking publications.

The survey identifies the world's best arbitration lawyers, who are highly recommended for their experience in resolving complex international disputes.

Through expert and client referrals, the listed attorneys were recognized as the top names in the field.



Recognised In



OUR TEAM



OUR TEAM

A sharp, hard-working and business savvy team of lawyers.

Our team is formed by professionals with solid technical knowlegde and skills, whose contributions can be noted throughout lots of scientific publications.

BGM's team stands out for its strong union of *legal knowledge*, *business experience* and *highly efficient service*.

We value technical excellence through the continuous academic development of our professionals.

Several members of our team are professors at renowned universities and have published books and scientific articles in Brazil and abroad.

In addition, a striking feature of our team is multidisciplinary. Our professionals have expertise not only in the legal field, but also in business areas such as administration, accounting, economics and engineering.

A low-angle shot of a red lattice boom crane against a blue sky with wispy clouds. A large red circle is overlaid on the right side of the image, containing the text 'REPRESENTATIVE LEGAL MATTERS' in white, bold, sans-serif capital letters.

REPRESENTATIVE LEGAL MATTERS

REPRESENTATIVE LEGAL MATTERS

in which BGM has been involved

COMPERJ

Petrochemical Complex of the State of Rio de Janeiro, USD 47.7 billion project, covering an area of 28 square miles, the strategic objective is to expand Petrobras refining capacity to meet the growth in demand for oil products in Brazil, such as diesel fuel, petrochemical naphtha, jet fuel and LPG (cooking gas).

ABREU AND LIMA REFINERY

Petrobras most modern refinery ever built, a USD 18.9 billion project, and 5th largest unit in refining capacity (230,000 barrels per day - bpd) and is already contributing to supply the domestic demand for oil products.

GASENE

Southeast - Northeast Integration Gas Pipeline, a USD 2.7 billion project, which consists of a pipeline system in Brazil, which connects the southeast gas system to the northeast gas system, with total extension of 862 miles and a transport capacity of 706 million cubic feet per day.

PETROBRAS'S DRILLSHIPS

Petrobras's platforms and probes Titanium Explorer (Vantage Drilling), Petrobras 10000 (Mitsui), Vitória 10000 (Schumagin) e Pride/Ensco DS-5 (Sung Heavy Industries), projects in the amount of USD 8,5 billion.

BENIN OFFSHORE - BLOCK 4

Joint venture between Shell Royal Dutch, Petrobras and CBH (Compagnie Béninoise des Hydrocarbures), a USD 420 million project, to exploration and production of hydrocarbons in Block 4 of the continental shelf of the Republic of Benin, a 2,988 square miles large zone with water depth ranging from 0.12 miles up to 1.8 miles, with an estimated of at least 265 million barrels in place, a result of a 25 years Petroleum Exploration and Exploration Contract with the Government of the Republic of Benin.



REPRESENTATIVE LEGAL MATTERS

in which BGM has been involved

PNCV-DNIT

National Program for Electronic Speed Control promoted by DNIT (National Department of Transport Infrastructure), an USD 1,25 billion project, for the implementation of speed surveillance equipment (radars) on some 8.000 federal roads and highways.

SANTA BRANCA HYDROELECTRIC PLANT

Hydroelectric Power Plant with installed capacity of 62 MW, generating a medium energy able to supply the demand of 200 thousand homes. With an investment of more than USD 125 million, it is the largest hydroelectric project under construction in the south of Brazil.

ISPS-CODE OF THE PORT OF PARANAGUÁ

Implementation of the International Code For Ship and Port Facility Security (ISPS Code), which is an international standard for access control and monitoring, in the Port of Paranaguá/PR - APPA, which is the largest bulk carrier port in Latin America and the the third largest container port in Brazil, with 1.8 million square meters of area and 156 feet of berths, 60,000 containers and 44 million tons of cargo, and 1,897 ships moored in the year 2015.

SEMAPHORES OF RIO DE JANEIRO

Implementation of the semaphore park and the Operational Control Center of the entire city of Rio de Janeiro. The SCC has 26,9 thousands square feet of constructed area and a wall with 100 screens, being the largest control center of a public transportation.

RIO DE JANEIRO LIGHT RAIL

A network of light rail that runs through the Center and the Port of the city of Rio de Janeiro, connecting all other metropolitan transportation networks - subways, trains, buses, ferries and cable cars - as well as airport, bus station and cruise terminal. The system, a USD 406 million project, was part of an old revitalization project in the central region of Rio de Janeiro, which came to life when the city was chosen to host the 2016 Summer Olympic Games.



REPRESENTATIVE LEGAL MATTERS

in which BGM has been involved

ENERGY EFFICIENCY PMI OF FORTALEZA DEPARTMENT OF HEALTH (CE)

Elaboration of complete modeling studies (legal, technical and economic-financial) for the efficiency, implementation, management, operation and maintenance of distributed energy generation for energy demand of the health units of the municipality of Fortaleza (CE), with estimated value of approximately USD 50 million.

ENERGY EFFICIENCY PMI OF FORTALEZA DEPARTMENT OF EDUCATION (CE)

PMI of modeling studies (legal, technical and economic-financial) for the efficiency, implementation, management, operation and maintenance of distributed energy generation for energy demand of the school buildings and nurseries of the municipality of Fortaleza (CE) with an estimated value of USD 70 million.

CURITIBA SEMAPHORE PARK

Public bid for hiring a company specialized in providing full, corrective and preventive semaphore maintenance services for the Curitiba Semaphore Park, with an annual value of approximately USD 4 million.

FLORIANÓPOLIS TRAFFIC CONTROL SYSTEM

Implementation of the Traffic Control System in the city of Florianópolis, including technical support and training, with approximately value of USD 1 million.

CURITIBA ELECTRONIC TRANSIT TICKETING SYSTEM

Implementation and maintenance of the Curitiba Electronic Transit Ticketing System, considered one of the most successful project in the market (in Brazil), involving the Urbanization of Curitiba (URBS), the Coordination of the Curitiba Metropolitan Region (COMEC) and the concessionaires of public transportation.

SÃO LUIS DO MARANHÃO AUTOMATIC TRANSIT TICKETING SYSTEM

Technological update and maintenance of the Automatic Ticketing System of the Public Transportation of the Municipality of São Luís (State of Maranhão), involving the Municipality and the public transportation concessionaires, with initial value over USD 3 million.



REPRESENTATIVE LEGAL MATTERS

in which BGM has been involved

PPP - PUBLIC LIGHTING OF SALVADOR, BAHIA

Public-Private Partnership (PPP) in the form of an administrative concession for the implementation and management of the public lighting network in the city of Salvador, state of Bahia, in the total amount of USD 600 million, for exploration over 20 years.

AREQUIPA ELECTRONIC TICKETING SYSTEM (PERU)

Electronic Ticketing System Concession of the Integrated System of the City of Arequipa, Peru, comprising the operation of the fleet and passenger control system aiming at the modernization of the urban mobility system of the urban transport of Arequipa, for a period of 15 years, involving 2 main routes, 42 feeder routes and 35 structuring routes.

CARTAGENA DE INDIAS (COLOMBIA) INTEGRATED PUBLIC TRANSPORTATION SYSTEM

Concession Agreement for the implementation and operation of the Cartagena de Indias Integrated Passenger Transport System, Colombia, for a total term of 19 years, a USD 45 million project.

PUBLIC BID FOR PRINTER SUPPLY TO THE BRAZILIAN POST AND TELEGRAPH COMPANY

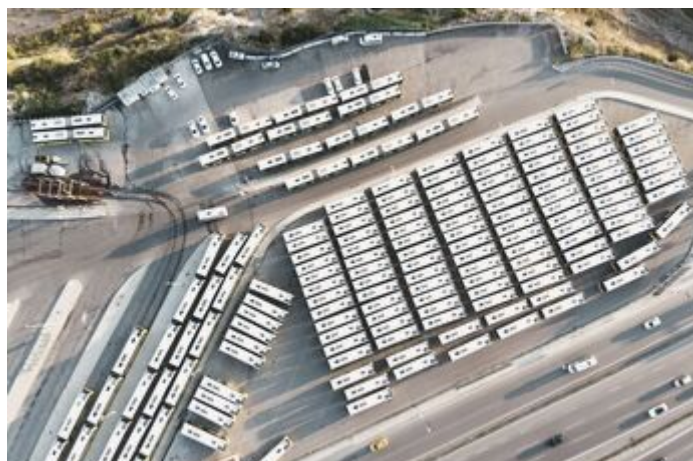
Public bidding (bidding) for the supply of printing equipment to the Brazilian Postal and Telegraph Company (ECT) for a total amount of over USD 4 million.

PUBLIC BID FOR PRINTING SERVICES TO COPEL

Public bid for the hiring of a specialized printing services company to supply equipment to Companhia Paranaense de Energia (COPEL), in an amount exceeding USD 6 million.

CHAMON HYDROELECTRIC COMPLEX

Chamon Energia hydroelectric complex, comprising 16 hydroelectric plants, all located in the state of Paraná, and a total investment of approximately USD 80 million.



A photograph of two wind turbines on a hillside. The turbines have white towers with red and white horizontal stripes. The background shows a clear blue sky and a hilly landscape with green vegetation and some bare patches. A large red circle is overlaid in the center of the image, containing the text 'INFRASTRUCTURE & REGULATORY' in white, bold, sans-serif capital letters.

INFRASTRUCTURE & REGULATORY

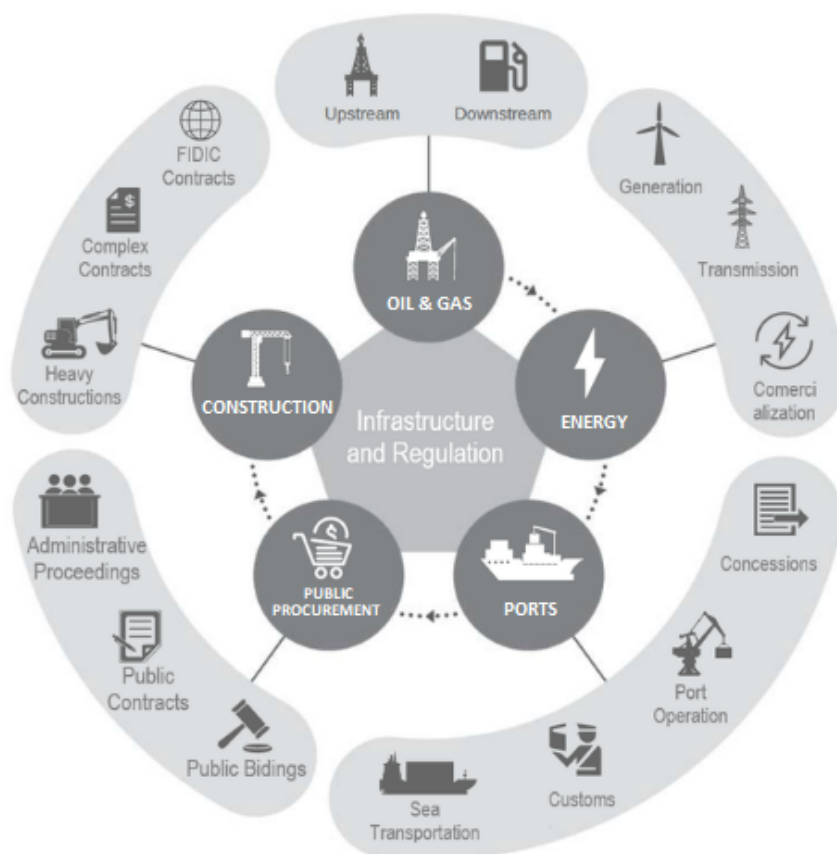


INFRASTRUCTURE AND REGULATION

Infrastructure and Regulation is the core business of BGM. Our work is concentrated in the main regulated infrastructure sectors, such as Oil & Gas, Energy, Mining, Ports, Airports, Aviation, Highways and Railways, Public Transportation, Sanitation, Telecommunications and Heavy Construction.

Consulting

Legal consultancy in all stages of development of infrastructure projects and regulatory affairs. Elaboration of legal opinions (opinions) on bids, concessions, PPPs, PMIs, project finance, administrative contracts, EPCs, EPCM, turn key, built to suit and consortia. Focus on sustainable and efficient solutions, observing the mitigation of risks involving the entire development cycle of each project.



Project Management

Infrastructure project management, through planning of all phases of the project and effective coordination of various resources (human, material, financial, political and equipment), to meet pre-established standards of time, cost, quality and risk . Use of PMBOK methodology and Level 2 B3 corporate governance standard (BM & F Bovespa).



CONSTRUCTION & ENGINEERING

The BGM Infrastructure and Regulatory Department team has extensive experience in the construction and engineering sector in all stages of the project, from the legal planning and design of the contracts, as well as representing the interests of its Clients in dispute boards and judicial procedures and arbitration proceedings involving the sector.

BGM's activities include both legal counseling in the competitor qualification phase and Request for Proposals (RFP) for hiring project and construction services (by Public Entities, developers, investors and funders) and in the representation of service and property suppliers (contractor, consultant or service provider).

In-depth knowledge of the sector

Due to the intense performance in the construction sector, BGM's Construction and Engineering team combines legal knowledge on the subject with the technical and practical knowledge of the difficulties that can be envisaged in this complex sector, allowing them to develop precise strategies to protect their clients of possible litigation and aiming to give stability to their commercial relations.

The practical experience of Lawyers in this sector allows BGM to structure complex projects in order to ensure the efficiency of the business transactions in which its clients are involved.

OUR SERVICES

- Elaboration, revision and analysis of Contracts in the modalities of Contracts by Global Price, Cost Price (Construction by Administration), Maximum Guaranteed Price (PMG) and Contract by Unit Price.
- Development, revision and negotiation of specific contracts in the construction sector such as EPC (Engineering, Procurement, Construction and Management), DBB (Design-Bid-Build), D/B, Construction Management at Risk (CMM), Design-Build-Operate (BOD), Build-Operate-Transfer (BOT) and Alliance Contracts.
- Development of contracts according to the main international standards such as FIDIC Rainbow Suite, NEC3, NEC4, ENNA, ICE, DBIA525, ASCE (American Society of Civil Engineers), AIA A191, AGC400, FAC-1, among others.
- Legal advice on legislation and regulatory issues related to the development of the engineering project



ENERGY

BGM has extensive experience in advising Brazilian and foreign players in the electric sector, having participated in M&A, Project Finance and resolution of disputes involving specific sector issues, as well as legal structuring of projects in the generation, transmission and distribution of energy in the electrical industry. All the work is done aiming for the client to obtain the best result, despite the legal and regulatory barriers of the national scenario.

The electrical sector is an area in which BGM has vast experience, with specialized technical staff in all segments of this sector. In recent years, BGM has participated in several projects in the sector, with emphasis on the generation of hydro, solar, thermoelectric and wind power generation

In-depth industry knowledge

Because of this practical experience, and because of the technical know-how that the lawyers in this sector hold, our Energy team has the capacity to present innovative solutions, according to the dynamicity that this sector is involved. BGM is recognized for building the best solutions in the interests of its customers. BGM also has technical knowledge of the sector-specific regulatory standards, to act in administrative processes, both sanctioning, as well as economic-financial rebalancing, and legal proceedings.

OUR SERVICES

- Assistance in all phases of the bidding processes and auctions to grant concessions for the exploration of potential electrical energy, including the analysis and contest of calls for proposals, clarification requests, legal authorization, proposal structuring and elaboration of administrative resources;
- Elaboration, revision and negotiation of specific energy sector contracts, such as CCEAR, CCEAL, CUST, CUSD, CCT, CCD, Distributed Generation Contracts (GD), Adjustment Contracts, PROINFA Contracts, supply of equipment and contracts of international standards (FIDIC, NEC3 and NEC4);
- Follow-up on the execution of concession contracts, with advice on issues of economic and financial rebalancing, tariff revision procedures, imposition of sanctions, extensions and contractual additions;
- Legal advice on the legislation and the regulatory regime of the Electric Sector.



OIL & GAS

We advise players in the oil, gas and petrochemical industries worldwide to achieve efficient results for regulatory and legal challenges in the industry.

The Oil & Gas sector is one of the main areas of activity of the Infrastructure and Regulation Department. BGM has an extensive track record in oil and natural gas exploration projects, especially in the upstream and midstream areas

In-depth industry knowledge

Our Oil & Gas team has extensive knowledge of the oil industry, key stakeholders and the difficulties faced by customers in this industry. We work in extremely complex operations, ensuring the necessary legal support for the largest and most advanced and complex oil, gas, LNG and petrochemical transactions in the world.

We advise clients on legal matters related to project finance operations, debt structuring (FIDC, debentures, BNDES, FDNE / FDA / FCO, FAT and FINISA and NP), for construction of platforms, refineries, power generators, lubricant plants and other complex constructions of the sector.

OUR SERVICES

- Assistance in all phases of bidding and auctioning processes for concessions for the exploration of oil and natural gas, including the analysis and contesting of notices, requests for clarifications, legal authorization, structuring of proposals and elaboration of administrative resources;
- Development, review and negotiation of specific oil sector contracts such as Joint Operating Agreements (JOA), Exploration and Production Contracts (E & P), Joint Development of Common Reserves, International Unitization Agreements, Farm-Out , Off-Take, onshore and offshore Drilling Contracts, International Unitization in offshore areas, supply of equipment and construction contracts in international standards (FIDIC, NEC3 and NEC4);
- Legal advice on the legislation and regulatory regime of the Oil and Gas sector.



AIRPORTS

BGM has the necessary expertise for the legal counseling of strategic players in all phases of airport concessions anticipating sector risks, in order to mitigate them and seek to achieve the desired results.

The Airport Sector presents attractive opportunities for investors, much due to the privatization movement that has been taking place in Brazil over the last few years, and this perspective is also maintained for the coming years.

Our Infrastructure team advises clients on legal aspects of project finance operations, debt structuring (FIDC, debentures, BNDES, FDNE / FDA / FCO, FAT and FINISA and NP), for construction, expansion and maintenance of airport and others complex works of the sector;

Monitoring of the execution of concession contracts, with advice on issues of economic and financial rebalancing, tariff revision procedures, imposition of sanctions, extensions and contractual additions;

OUR SERVICES

- Assistance in all phases of bidding processes and auctions for the granting of concessions for the operation of an airport terminal, including the analysis and contest of calls for proposals, clarification requests, legal authorization, proposal structuring and administrative resource elaboration;
- Elaboration, review and negotiation of specific contracts of the Airport sector, such as concession contracts, monitoring of the Airport Exploration Plan (SAP) and non-tariff revenue contracts involving ground handling (aircraft, passengers, cargo and baggage), catering, cleaning, maintenance and supply of aircraft, among others;
- Legal advice on the legislation and regulatory regime of the Brazilian airport industry



PORTS

By aligning practical experience with technical know-how, the BGM Port Sector team provides its clients with the best results in matters involving port operations, from pre-contractual legal counseling, including litigation.

We have specialized expertise in projects in the field, allowing the development of strategic solutions for the various challenges in this area.

In-depth Knowledge of the sector

Since the port sector has undergone a deep restructuring with the advent of Law 12,815 / 2013 - which modernized Law 8,630 / 1993, known as the Ports Act - and Decree No. 8,033 / 2013 ("Ports Decree"), BGM has a multidisciplinary team with unequivocal knowledge of the subject, combining academic and practical experience in the Port Sector.

Our Infrastructure team advises clients on administrative procedures for extension (early or common) of concession contracts and port leases, with the elaboration of Legal Opinion, participation in negotiation meetings and elaboration of requirements and manifestations, in order to guarantee the legality of the procedure

OUR SERVICES

- Assistance in all phases of bidding processes and auctions for the granting of concessions and leases for the exploration of activities related to the Port operation, including the analysis and contest of calls for tender, requests for clarification, legal authorization, proposal structuring and elaboration administrative resources.
- Legal advice in administrative procedures for Adjustments and Revision of Port Lease Contracts concession and port lease, with the practice of all acts necessary for the Client to obtain the fair remuneration for the services rendered.
- Elaboration, revision and negotiation of specific contracts of the Port sector, such as Port Lease Contracts, Port Authorization Agreements, Warehousing Agreements and Movements of Goods and Products;
- Legal advice on legislation and regulatory issues related to the development of the Port Sector.



HIGHWAYS AND RAILWAYS

The BGM Highways and Railways team has the necessary expertise to deliver to its clients the desired result in order to provide safety and economic viability of projects in this sector.

The Road and Railroad sector in Brazil has been expanding over the last few years, with new rounds of federal and state highway biddings being made feasible all the time. The professionals who make up the BGM team have the necessary technical and experience to deal with complex issues involving the Highways and Railways sector, whether in the advisory or litigation phase.

Industry experience

Our Highways and Railways team has previous experience in several projects and issues involving the sector, having the necessary knowledge to obtain the legal and practical solution that is able to solve the client's problem. BGM's activities in these sectors are developed both in the legal structuring phase and in the part of the advisory in the management of the concession contract.

OUR TEAM

- Assistance in all phases of bidding processes and auctions to grant concessions for highways and railways, including the analysis and challenge of bidding documents, clarification requests, legal authorization, proposal structuring and administrative resource elaboration;
- Elaboration, review and negotiation of specific contracts of the road and rail sectors, such as service provision, equipment supply and construction contracts in international standards (FIDIC, NEC3 and NEC4);
- Follow-up on the execution of concession contracts, with advice on issues of economic and financial rebalancing, tariff revision procedures, imposition of sanctions, extensions and contractual additions;
- Legal advice on the legislation and regulatory regime of the highways and railways sector.



ARBITRATION & ADR

Our team who make up the Arbitration & ADR department is staffed by professionals with large national and international experience, both in the negotiation and contractual scope of arbitration agreements and in the defense of clients' interests in arbitration and mediation procedures.

BGM's Arbitration & ADR department has experience in arbitration at the main arbitration boards in Brazil and in the world, such as the International Chamber of Commerce (ICC), Chamber of Arbitration and Mediation of the Brazil-Canada Chamber of Commerce (CAM-CCBC), International Court of International Arbitration (LCIA), International Center for Settlement of Investment Disputes (ICSID), Singapore International Arbitration Center (SIAC), as well as ad hoc arbitrations, dealing with cases of great complexity in all of them.

The experience of our team of lawyers also involves the preparation of opinions, statements and testimony about the applicability of Brazilian law or the interpretation of our laws in international arbitration proceedings.

OUR SERVICES

- Dispute board: Elaboration of contracts with clauses of Dispute Boards, both in their form of adjudication (DABs) and revision (DRBs), and also in the combined form (CDBs).
- Domestic Arbitration: Acting in institutional and ad hoc arbitrations; Execution of domestic and foreign arbitration awards..
- We also work on the preparation and review of arbitration clauses and commitments in international contracts.
- International Arbitration: Representation in institutional and ad hoc arbitrations in several jurisdictions, with foreign laws and more than one jurisdiction involved.
- Investment Arbitration: Elaboration of opinions, declarations and representation of parties in cases involving international protection standards under international agreements, bilateral investment agreements (BITs), free trade agreements (FTAs) and multilateral trade agreements (MTAs).



INFORMATION



BGM has a full subscription to the *Agência INFRA* system, which comprises two daily newsletters, one on Infrastructure and one on Energy, delivered up to 9am on the cell phone, tablet and computer of all lawyers in the office, with unique information, backstage, information from the Federal Government, sector clipping, as well as analysis, flashes and reports throughout the day.

The *Agência INFRA*, considered the most respected news source in Brazil's infrastructure and energy sectors, has contributed BGM to better decision-making by our legal team on projects and issues involving the relationship between Public Administration and the private sector.

“

FOR US,
INFORMATION
MEANS
POWER.

”



THOMSON REUTERS **PROVIEW™**

Thomson Reuters *Proview* is a professional platform that lets us interact with eBooks in a whole new way. This app lets our team access TR most trusted legal content where we need it most: everywhere. We can access an electronic library on our desktop, laptop, or via web browser anytime, anywhere.

At Thomson Reuters *Proview* we have the main works of law available, such as commented codes, manuals, courses, exam preparation works and the doctrines of the most renowned authors. It is a complete catalog with the works of the editorial stamps of “Revista dos Tribunais” and “Fiscosoft” covering the most diverse areas of law, facilitating a better use in studies, competitions and the professional field.

A low-angle, upward-looking perspective of several modern skyscrapers. The buildings feature glass facades and prominent horizontal architectural elements. The sky is a deep blue with scattered white clouds. A large, solid red circle is centered in the frame, containing the word "ASSOCIATIONS" in white, bold, sans-serif capital letters.

ASSOCIATIONS



BGM is a member of the *International Chamber of Commerce*, the largest, most representative business organization in the world. BGM has a well-recognized leadership in ICC, especially the partner Felipe H. Braz.

*"Felipe Braz is an **leading member** of the *International Chamber of Commerce*"*

Gabriel Petrus,
ICC Deputy Director of Global Services.

According to Gabriel Petrus, ICC Deputy Director of Global Services, *"Felipe Braz is an leading member of the International Chamber of Commerce (ICC) and both the ICC Commission on Arbitration and ADR and the ICC Commission on Commercial Law and Practice. We appointed Felipe Braz to join an international task-force lead by ICC with the European Club for Countertrade and Offset (ECCO) with a mandate to develop an international guide to international offset contracts. Felipe has worked not only at the international level – bringing his legal & technical expertise - but also conducted several meetings and consultations with the private sector, notably aerospace companies such as Embraer that are important users of offset contracts. Within the ICC Commission on Arbitration and ADR, Felipe has also played an important role in a task-force working to improve clauses of arbitration for infrastructure projects. His ability to formulate and set forth proposals for international self-regulatory projects within ICC has been outstanding."*



Brazil Infrastructure Institute is a non-profit organization designed to convey knowledge to persons abroad on legal and economic aspects of infrastructure sectors in Brazil. Composed by lawyers, economists, businessman and national and foreign institutions, the Institute was created as an instrument for information and discussion of ideas of its members and of society in general in relation to subjects relevant to infrastructure, under legal and economic angles.



Brazilian Arbitration Committee is non-profit association whose main purpose is the academic study of arbitration and non-judicial methods of dispute resolution. To disseminate and promote arbitration, CBAr holds national and international Congresses and Seminars, in addition to publishing the Brazilian Arbitration Review, by Kluwer.

An aerial photograph of Rio de Janeiro, Brazil, showing the city's dense urban landscape, the bay, and the iconic Sugarloaf Mountain (Pão de Açúcar) in the background. A large red circle is superimposed over the center of the image, containing the text "BRAZILIAN ECONOMY" in white, bold, sans-serif capital letters.

BRAZILIAN ECONOMY

BRAZILIAN ECONOMY

Brazil is a major producer and exporter of goods of various types, mainly mineral, agricultural and manufactured commodities. The areas of agriculture, industry and services are well developed and are currently in good expansion.

Considered an emerging country, **Brazil is the 8th largest economy in the world** (2018, in GDP volume) and is the **4th largest FDI destination in the world** (USD 88.3 billion and 40% of Latin America's total FDI inflow), according to UNCTAD's World Investment Report 2018.

QUICK FACTS

Per Capta Income 9,689 USD	Investment Rate 15.9% of GDP	Tax Burden 35.07% of GDP
Foreign Exch. Reserv. 380.1 USD billions	Export 239.5 USD billions	Import 181.2 USD billions

EXPORTATION

Countries that Brazil exported the most



Main products

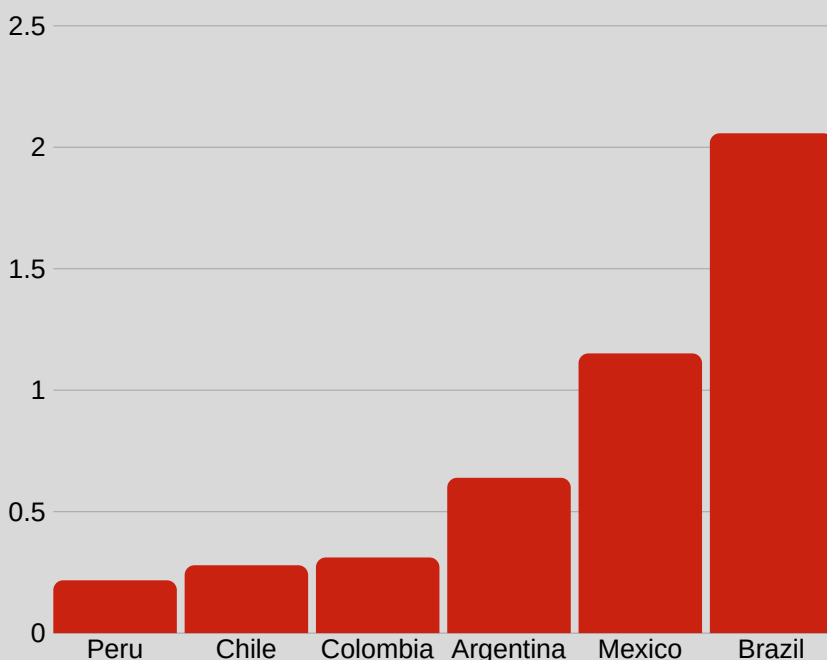


IMPORTATION

Countries that Brazil import the most



Main products



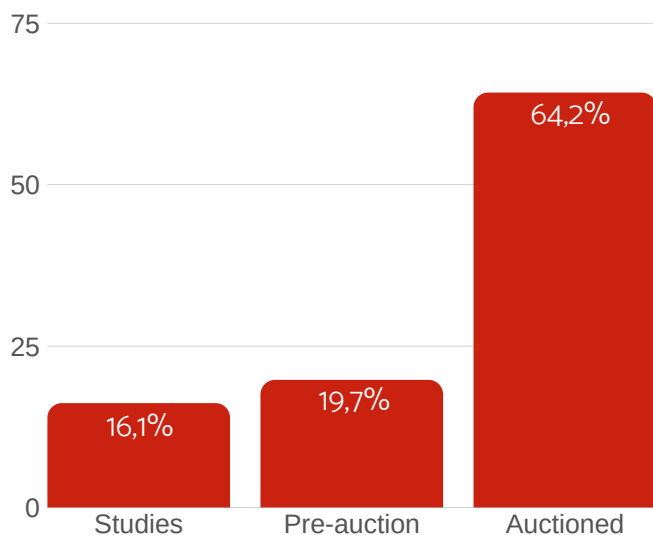
* In trillion of US dollars.

GDP

Gross Domestic Product (GDP) is the total monetary or market value of all the finished goods and services produced within a country's borders in a specific time period. On the American continent, until 2018, the value of Brazilian gross domestic product (GDP) in US dollars was just below of the United States. In 2011, it became the sixth largest economy of the world. In 2017, the Brazilian Institute of Geography and Statistics (IBGE) determined that Brazilian real GDP grew 1.06% compared to 2016, totaling **2.05 trillion US dollars**. According to the International Monetary Fund (IMF), **Brazil was the eighth largest economy in the world** in 2017.

Infrastructure Projects

IN BRAZIL

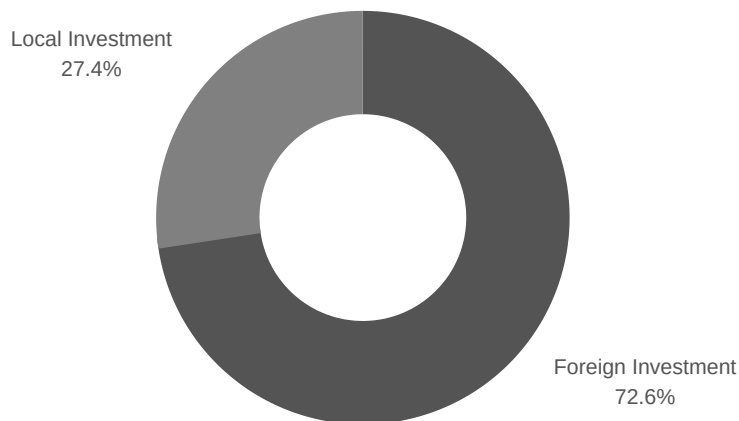


2018 INFRASTRUCTURE PROJECTS

At the end of 2018, Brazil's portfolio reached **193 priority infrastructure projects**, with a total of **124 projects already auctioned** or signed with the private sector.

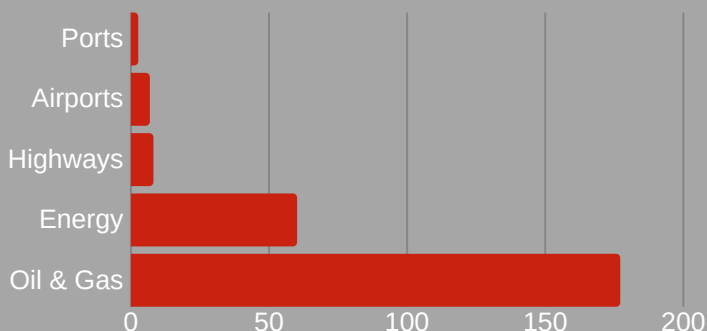
TOTAL INVESTMENTS

The 124 projects auctioned for the private sector total approximately **USD 61.9 billion** in investments in Brazil. A total of 47 of those projects were auctioned to foreign companies, comprising **USD 44.9 billion in foreign investment** from 15 different countries.



**USD
61.9 BI**

of investments in infrastructure



PROJECTS OVERVIEW

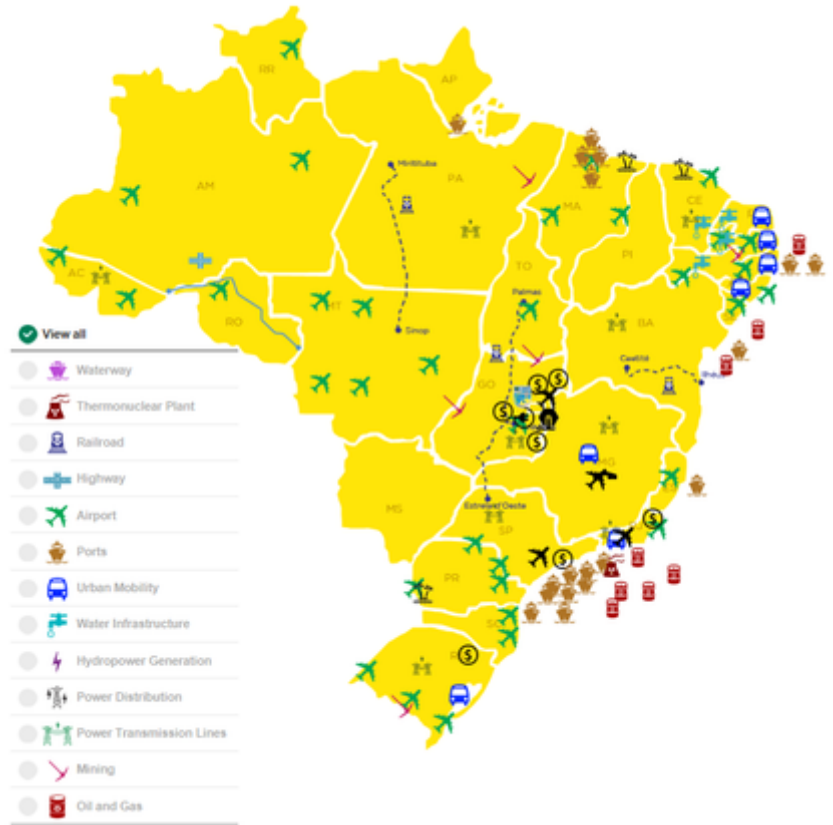
Brazil's Infrastructure Portfolio

Quick overview of main projects

With Brazilians' income growth and the stabilization of the domestic currency, the infrastructure market is booming, with a number of tax and financial benefits, including for non-resident investors, such as infrastructure debentures and investment funds. investment in credit rights (FIDCs).

Brazil still has a solid and transparent regulatory framework in the area of concessions and public-private partnerships, as well as modern and structured financial intermediation institutions. The opportunities for big business in a country that meets the conditions to continue to grow sustainably for the benefit of its entire population are important and numerous at this time.

Currently, under the Federal Government, Brazil has **270 infrastructure projects** qualified for public concession and **152 projects already auctioned** to the private sector.



Railways

11 projects

5 Concession renewals
2 New concessions
4 Investments in railways

Highways

18 projects

10 New concessions
2 Feasibility assessments
6 Licensings

Ports

20 projects

2 Privatizations
17 Port Terminals
• 14 leasings
• 2 investments authoriz.
• 1 assessment (Santos)
1 Waterway licensing

Defense

2 projects

1 Air Force Communication
1 Police Communication

Railways

11 projects

5 concession renewals
2 new concessions
4 investments in railways

Energy

19 projects

3 Generation
10 Transmissions lots
1 Privatization (Eletrobras)
5 Licensings

Mining

5 projects

5 New Concessions

Oil & Gas

4 projects

Petrobras' Transfer of Rights
Round 5 of Residual Blocks
Round 6 of PSA
Round 16 of Concession

Airports

22 projects

22 Airports
3 Clusters

Communication

3 projects

3 Assessments for Privatization (Telebras, ECT and Ceitec)

Economy

6 projects

3 Privatizations
1 Concession (Lotex)
2 Assessments (SerPro and DataPrev)



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Key Contacts

Braz Gama Monteiro
assists clients in matters of
Infrastructure, Regulation
and Heavy Construction.

We advise clients on complex projects, contracts and disputes involving the Public Administration

Our experience, developed through our operations in some of Brazil's main infrastructure projects, allows us to offer a deep and solid service.

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